## REFERRAL LETTER FROM: CAMKIDS PEDIATRICS, P.C. Cambria Heights, NY

February 25, 2014

Paul King President DoctorsManagement

Dear Mr. King:

I had the opportunity to work with Doctors Management over the past 6 months; I want to take the time to inform you that the service provided by your company exceeds my expectation.

I had the great pleasure to meet one of your Senior Management Consultants, Mrs. Valora Gurganious, who travelled to NY in October of 2013, to evaluate the need of our pediatric practice. After providing her with the necessary information and documentation, Valora was able to make a thorough assessment of the practice and identify areas where change or improvement would be needed.

The staff was appreciative that they could meet with Mrs. Gurganious on a "one to one" to discuss the work flow, the challenges that they were facing and the improvement that they would want to see. New policies and procedures were implemented after our meeting. I can say with confidence that today, I have a more secure staff with a positive attitude.

In addition, working closely with Jesse Overbay from Doctors Legal, as well as a recruiting company recommended by Doctors Management, I was able to write a competitive Employment Agreement that attracted highly qualified Physicians.

Furthermore, I recently started using the service of your Accounting Department and received my first Management report for the month of January. This detailed report will allow for much more needed changes within my practice. Kristen Thorson, our new CPA, is always responsive, willing to address any concern we may have at any given time. This is my first stress free tax season in many years.

As a client of Doctors Management, I have been given full access to the high level of Human Resource expertise, legal and accounting advice.

Doctors Management' guidance is essential in the operation of our practice; working with your team of experts is indispensable in improving our service, our cash flow and allowing me more time to see patients.

I thank you sincerely and will recommend the services of Doctors Management without any reservation.

**Best Regards** 

Marie Dupiton, M.D., F.A.A.P.