

Educational Opportunities for Hawaii's Coding Community

January 22, 2019

To Whom It May Concern:

It is my pleasure to offer a reference and recommendation for Mr. Sean Weiss. I have been acquainted with Sean for the past seven years, working with him in various professional capacities. We have collaborated on client projects as well as educational events for our professional association.

For the past six years, Sean has been a featured speaker at our annual coding and compliance conference. The Hawaii Chapter of the American Academy of Professional Coders (AAPC) and the Hawaii Professional Coders Education Fund (HPCEF) co-sponsor an annual event and have done so for the past fifteen years. Each year we provide this educational opportunity for 250-300 attendees, offering various topics on medical coding, health care compliance, office management and clinical aspects of professional coding and revenue cycle management.

Sean has an amazing amount of knowledge in the areas of regulatory compliance including anti-kickback statutes, Stark regulations, monitoring and auditing processes, and OIG compliance. He is also an experienced certified coder and medical auditor. He has presented various topics at our conference and consistently receives evaluative scores of "excellent" from attendees. All of our speakers volunteer their time and expertise and he has been most generous with his support of our event. He is reliable and has honored commitments even when personal events could very well have prevented him from doing so (birth of first grandchild!).

Sean's personality is well-suited for working with physicians and other health care professionals. He conveys a vast amount of knowledge in an easy-to-understand yet professional manner. He is animated, yet communicates the seriousness of discussion topics. He is extremely professional in appearance, yet offers 'local flavor'. He interacts with attendees, taking time for all questions in a fair and respectful manner, regardless of their level of experience.

As an active AAPC member for more than 25 years, including the honor of being president of the National Advisory Board and a member of the AAPC Chapter Association Board of Directors, I have had the privilege of attending hundreds of educational sessions. I can honestly say that Sean's personality, presentation skills, willingness to share expertise and commitment to our profession represent the best in the industry.

In summary, Sean delivers educational material that is timely, accurate and useful. Despite his many years of experience, from grass roots to high level legal entities, he is always respectful and willing to impart knowledge. I am pleased to offer my highest recommendation and would welcome questions or any need for further information you may have.

Yours Truly,

Jerí Leong

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