

# THE COMPLIANCE GUY



Sean M. Weiss

CHC, CMCO, CPMA, CEMA, CPC-P, CPC,  
CMOM, IMPoCTII, CMC

## ABOUT SEAN

Sean has dedicated his more than 25-year career to helping health care facilities reduce the risk of non-compliance and achieve measurable financial results. As an accomplished regulatory compliance, auditing, and management professional, Sean has extensive knowledge of the inner workings of government agencies at both the federal and state level, including the Office of Inspector General, Department of Justice, and The United States Attorney's Office.

### > Sean's Work

Sean represents the voice of health care providers, medical societies, and integrated health systems on key legislative issues with members of Congress and other government agencies. Prosecutors, investigators, and government agencies have relied on Sean for guidance on interpreting complex guidelines and training employees on regulations, statutes, and methodologies for structuring studies to be conducted.

He has protected thousands of physicians, medical practice groups, and hospitals from undue penalties through his medical audit appeal defense work. Sean and his team of auditing and compliance experts have a proven record of claim dismissals for large and small healthcare organizations targeted by federal (Medicare), state (Medicaid), and commercial insurance payors. Medical providers and facilities regularly turn to Sean if they receive notice of wrongdoing. Sean's focus is to ensure that client compliance is absolute.

### > Speaker for Hire

Sean is a sought-after healthcare speaker who has an engaging, no-nonsense style and delivers keynote addresses and general/breakout sessions for professional societies and healthcare organizations. Sean presents workable solutions to the latest issues surrounding healthcare compliance, medical auditing, and practice/revenue cycle management. He also hosts The Compliance Guy Podcast (a 2022 People's Choice Award-nominated show and a 2022 Top 25 Regulatory Compliance and Health Law show).

### > Advisory Boards & Associations

Sean serves on the American Alliance of Orthopedic Executives (AAOE) Industry Relations Advisory Board, Oncospark Board of Advisors, AHLA Dispute Resolution Counsel and DoctorsManagement Board of Directors. He is a published author and a contributing author and his written voice has reached hundreds of thousands of readers. His contributions to print and online publications (JAMA, Medical Economics, Part B News, BC Advantage, The Coding Edge, and MGMA Connections) cover topics such as Medicare Rules and Regulations, Advanced Auditing of Evaluation and Management Services, fraud, waste, and abuse, regulatory compliance (building corporate compliance programs), and medical practice management. Prior to joining DoctorsManagement, Sean held senior level positions with some of the industry's largest and most respected organizations. He helped these organizations secure financial stability and growth by streamlining operations and compliance systems.

Sean is an active member in good standing with The American Health Lawyers Association, Health Care Compliance Association, The American Academy of Professional Coders, The National Alliance of Medical Auditing Specialists, and the National Society of Certified Healthcare Business Consultants. Additionally, Sean serves as Chief Compliance Officer for numerous nationally recognized health care organizations; engaged in the development of customized Corporate Compliance Programs including: Standard Operating Procedures (SOPs), Policies, Corrective Action Plans, Investigations and maintaining their Culture of Compliance. Sean has been recognized time and again by clients for successfully protecting their organization from unwarranted penalties and ensuring they receive due process.

### > Qualifications

Sean attended Life College in Marietta, Georgia, and Capella University in Minneapolis, where he studied Business Administration with a concentration in Health Care Management and Legal Studies. Sean has earned and maintains numerous certifications including Certified in Healthcare Compliance (CHC), Certified Evaluation & Management Auditor (CEMA), Certified Medical Compliance Officer (CMCO), Certified Professional Medical Auditor (CPMA), Certified Professional Coder (CPC), Certified Professional Coder-Payer (CPC-P), Certified Medical Coder (CMC), Certified Medical Office Manager (CMOM), and Certified Medical Insurance Specialist (CMIS).

